



# People & Technology

COMPANY PROFILE

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**Field-driven Innovation,  
Growing together for the  
Future**



**Leading a Sustainable Future  
with AI and IoT-based  
solutions**

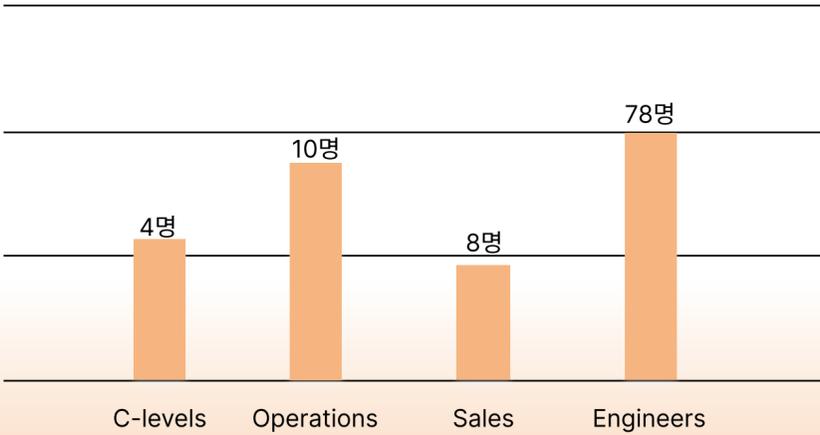
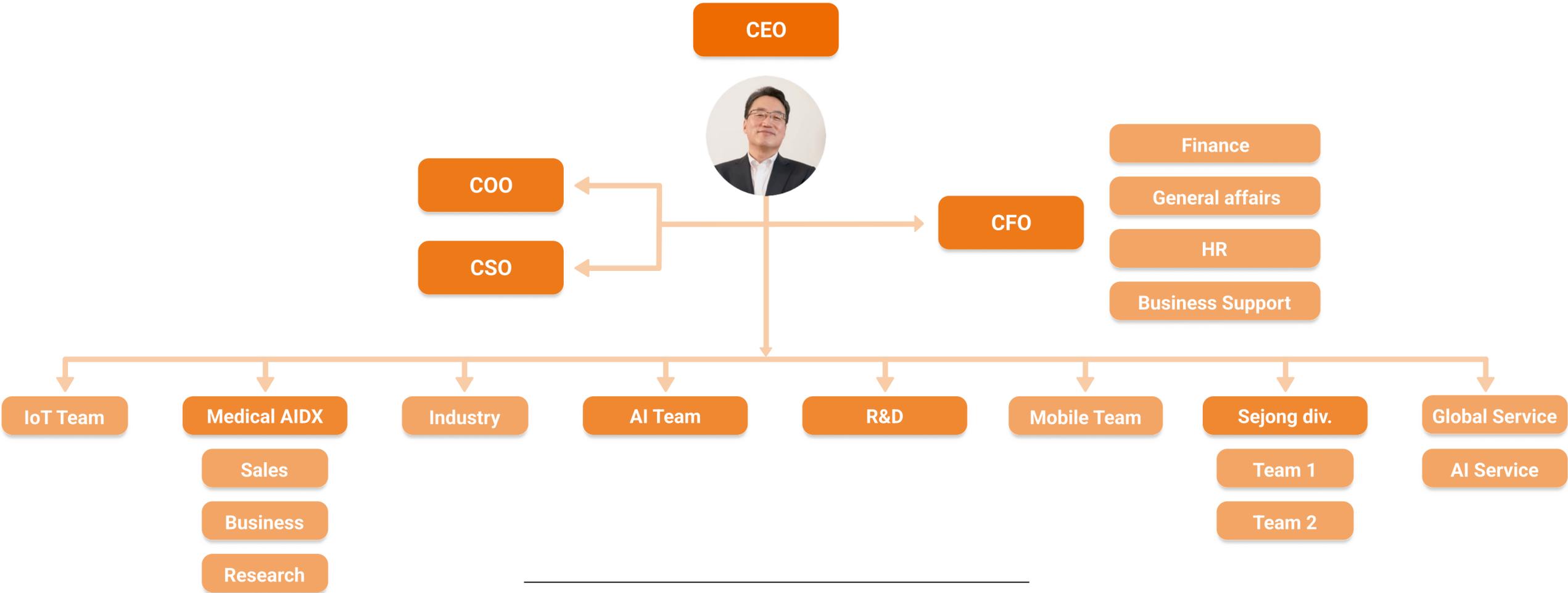


**Core Technological  
capabilities leading Digital  
Transformation**

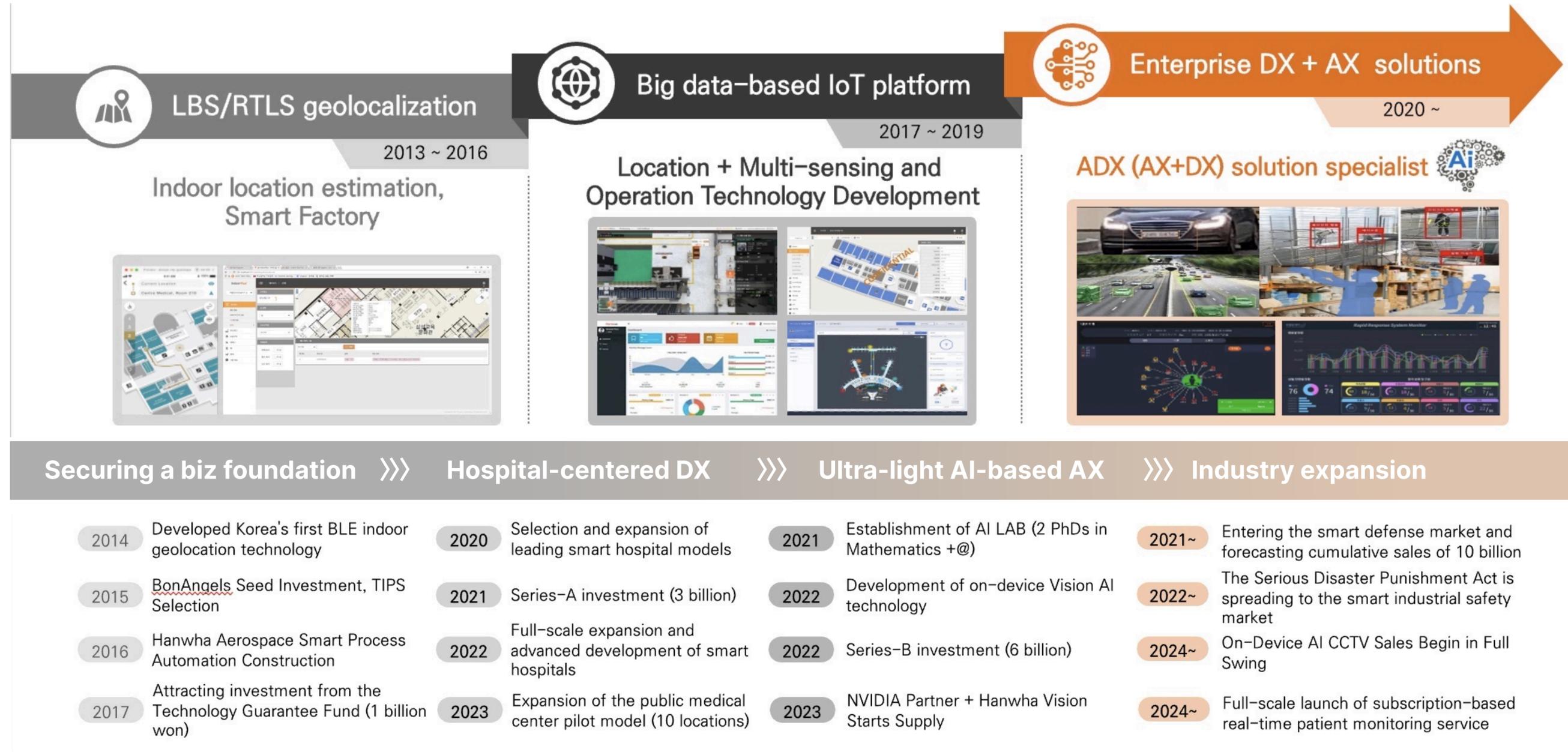
- **Company Name:** People and Technology Inc.
- **CEO:** Seongpyo Hong (Antonio)
- **Established:** November 2013
- **Headquarters:** 2F, 27, Samseong-ro 95-gil, Gangnam-gu, Seoul
- **Contact:** TEL: +82-70-8650-3600
- **Number of Employees:** 100
- **Business Areas:** Location-based Digital Healthcare solutions, AI development, SaaS, System Integration, Maintenance services



# Organization Chart



Our journey begins with unsolved problems in the field and presents solutions for fundamental change through **Innovative Technologies**.



# Major Achievements

**Clients**  
(As of 2024)

**100+**

⋮

Large corporations,  
public institutions, etc.

**National R&D  
Registered outcomes**  
(As of 2024)

**15**

⋮

Government-led  
projects, patents...

**Domestic hospital  
DX platform**  
(As of 2024)

**1st**

⋮

50 Hospitals  
served domestically

**Sales**  
(As of 2024)

**5M USD**

⋮

-

## Certifications

## Awards and Certificates of Appreciation



Certificate of Direct Production Confirmation



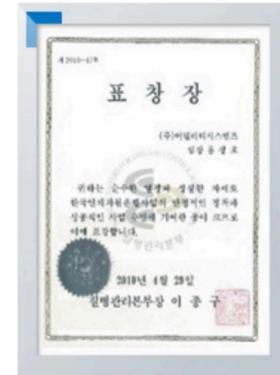
Certificate of Management Innovation (Main-Biz)



Certificate of Company-Affiliated Research Institute Accreditation



Venture Business Certification



Certificate of Commendation - Korea Disease Control and Prevention Agency (KDCA)



Certificate of Commendation - Ministry of the Interior and Safety



Certificate of Commendation - Ministry of the Interior and Safety



Certificate of Software Business Registration



Certificate of Excellent Workplace Selection (Good Job Company)



Certificate of Technological Innovation Business (INNO-BIZ)



ISO 9001 Quality Management Certification



Certificate of Commendation - Ministry of the Interior and Safety



Certificate of Appreciation - Hansung University



Certificate of Commendation - Defense Integrated Data Center (Korea Ministry of National Defense)



**SmartCare**



**Smart Workers  
Safety**



**Smart  
Military**



**Smart City**

AI Transformation based on Digital Transformation

**Four Core Components of People & Technology Solutions**



**Indoor Positioning  
and Multi-Sensing  
Connected IoT**



**Edge device  
Optimized lightweight  
AI modeling  
technology**



**IoMT Big Data  
Stable  
Operation  
Platform**



**DX Transition  
Technology  
Integrated Knowledge  
and Know-how**

# IndoorPlus+

IndoorPlus+ is a cutting-edge solution that integrates RTLS, LBS, and Smartsensing technologies to maximize spatial efficiency with accurate location information and intelligent data analysis.

SmartCare

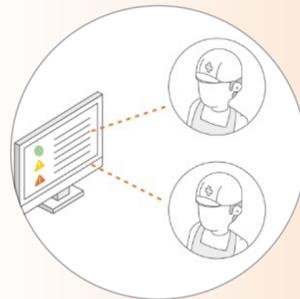


Real-time patient monitoring



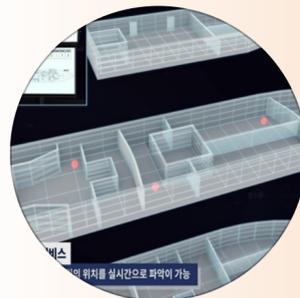
Smart Hospital

Smart Industry



SmartSafe

Smart Military



SmartMilitary

Smart City

# VisionPlus+

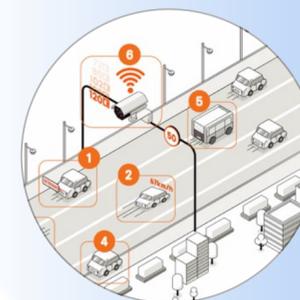
VisionPlus+ is a cutting-edge AI Vision solution that integrates on-device AI and AI image/data analysis technology. It supports precise and rapid decision-making in various fields through real-time image analysis and insight derivation with advanced AI.



AI Healthcare



Prima



Road ai



Portal

# IndoorPlus+ One-stop platform overview

Our smart platform based on BLE RTLS and IoT/IoMT precisely analyzes indoor location and biometric data, and perfectly realizes customized automation and digital transformation in various fields such as industry, medical, defense, and smart cities.

Analyze various indoor space data more deeply than anyone else and connect it with solutions for real-time situation response and efficiency.

## Field data collection and linking



## IoMT Digital Platform



## Domain-specific verified application services



## Creating AI-based data insights



Location and bio-metric data collection technology through various sensors



IndoorPlus+ IoMT platform

- Smart Isolation Ward Monitoring
- Smart Infection Control
- Smart Biometric Monitoring
- Patient Location Tracking
- Hospital Asset Management
- Smart Fall Management
- Smart Bedsores Management
- Smart Crew Location Tracking
- Smart Fire Detection Alert
- Smart Trap Operation Integrated Management
- Real-time Indoor Navigation
- Smart On-duty Patrol Management
- Abnormal symptoms Real-time Notification
- Industrial Safety Integrated Monitoring
- Residue Safety Management
- Smart Location Tracking
- Smart Access Control
- Smart Environment Monitoring
- SOS Request Emergency response

AI-based object recognition  
Abnormal situation prediction  
User behavior analysis technology

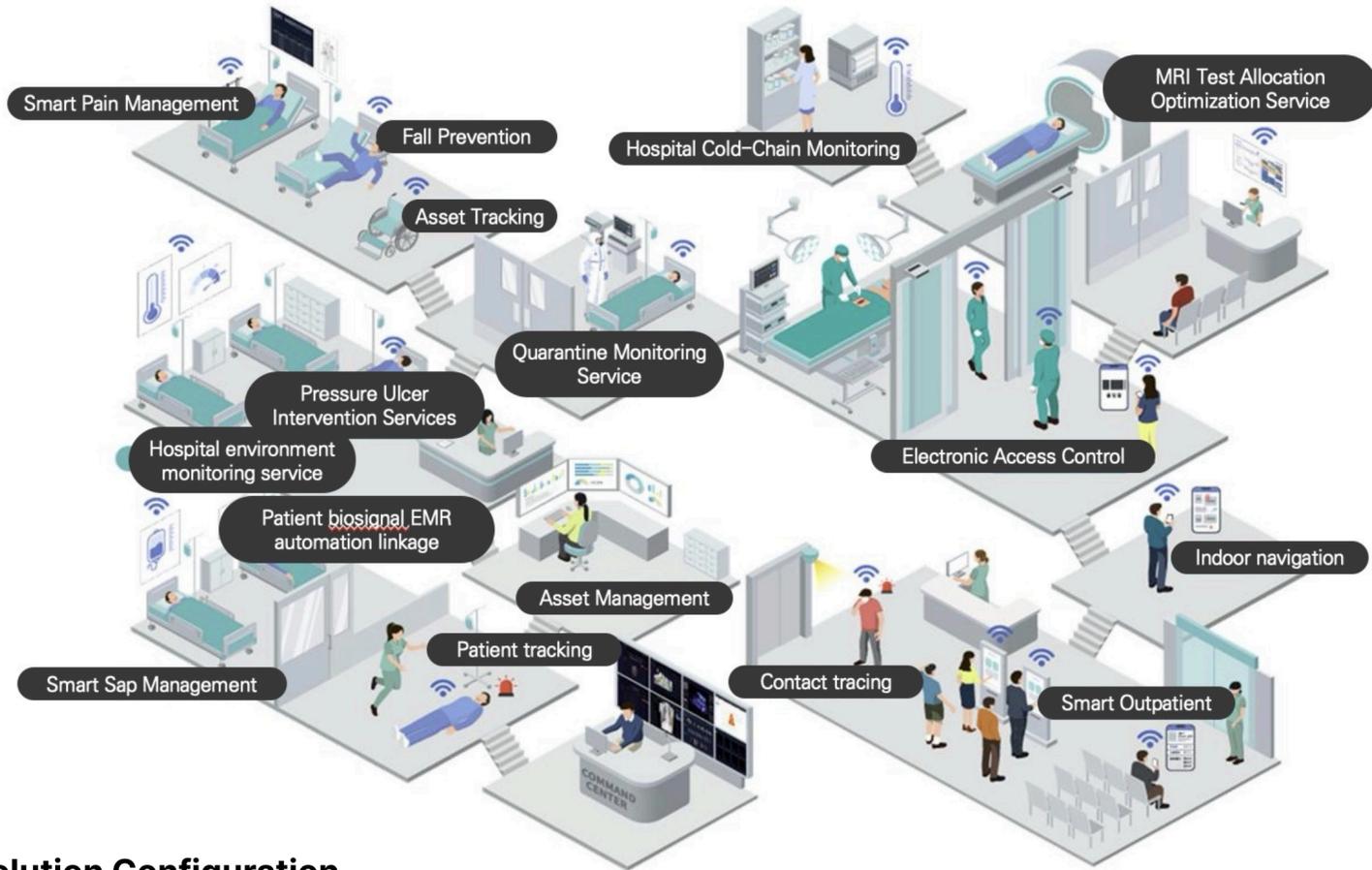


EWS (Early warning score) prediction technology based on machine learning

High-speed contact tracing positioning analysis based on machine learning

# Smart Hospital

IoT-based bio-signal data linkage, collection, storage, and analysis technology, combined with understanding and know-how of the entire hospital operation process  
Development of digitalization and automation technology for hospital treatment, personnel, and resources, and a smart ADX solution verified through application in more than 50 hospitals



## Key Features

- Monitoring the location of assets with BLE tags
- 📍 Locate device location with mobile app - Prevent device theft - Identify device shortages in wards, etc.



## Solution Configuration

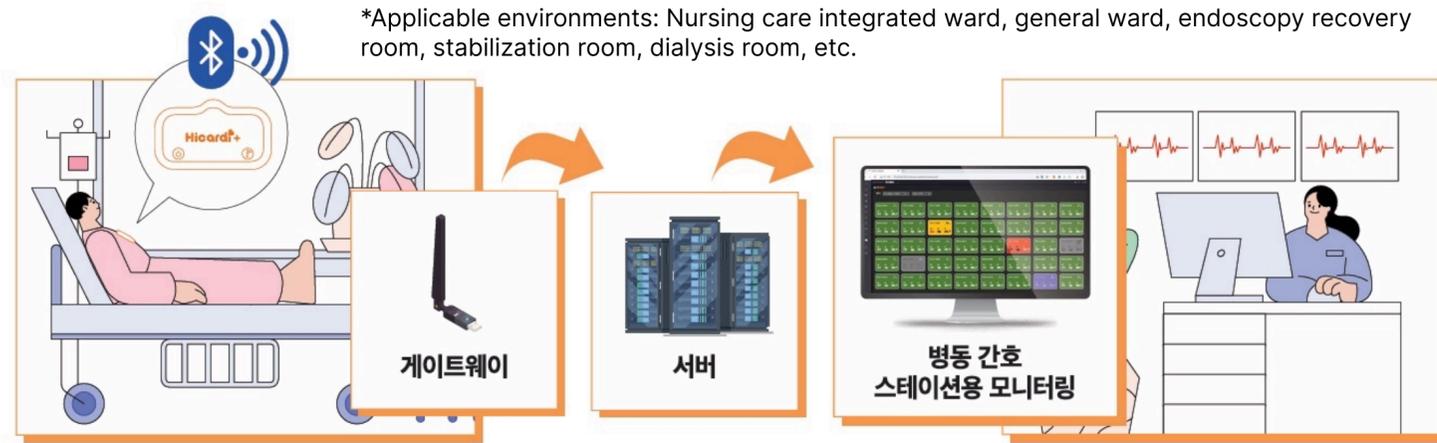
Patient experience	Patient Safety Management	Streamlining hospital work processes	Integrated patient monitoring
<ol style="list-style-type: none"> <li>Wayfinding Service</li> <li>Hospital room environmental Monitoring</li> </ol>	<ol style="list-style-type: none"> <li>Smart Fall Management</li> <li>Smart Bedsore Management</li> <li>Smart Pain Management</li> <li>Smart Patrol of Isolation wards</li> <li>Smart IV pump monitoring</li> <li>Blood storage Cold Chain Monitoring</li> <li>Smart in-hospital infection contact management</li> <li>Automatic entry and exit records for special isolation wards</li> <li>Non-face-to-face monitoring of isolation wards</li> <li>Mobile guardian pass service</li> </ol>	<ol style="list-style-type: none"> <li>Asset Tracking</li> <li>Confirm location of patients and guardians</li> <li>Asset Utilization and Integrated Management</li> <li>Nursing care integrated ward monitoring</li> <li>Vital Measurement Automation</li> <li>AI-based video equipment reservation system</li> </ol>	<ol style="list-style-type: none"> <li>IoT medical device linkage</li> <li>Monitoring of abnormal behavior of patients in psychiatric ward</li> </ol>

## Value Proposition



# Real-time patient monitoring

An integrated system that monitors the patient's condition in real time to reduce the workload of medical staff and respond quickly to patient emergencies.  
Detects and analyzes the patient's major vital signs such as electrocardiogram, respiration rate, and body temperature in real time and provides immediate notifications when abnormalities occur.



\*Applicable environments: Nursing care integrated ward, general ward, endoscopy recovery room, stabilization room, dialysis room, etc.

## Key Features

Hicardi: Patch-type electrocardiogram device, electrocardiogram bedside monitoring device, the first product of a kind commercialized in Korea

**Wearable Devices**  
Hicardi: Patch-type ECG Device [ECG/Heart Rate/Respiratory Rate/Body Temperature Measurement Capable, etc.)

**Gateway**  
Transmits collected data to a central server in real time

**IndoorPlus+ Smart Care Platform**  
Data Integration Management and Automatic Linkage with HIS/EMR Systems

**Monitoring device**  
Real-time monitoring of patient status



(\* Applicable wearable device: Hi-Card Plus)

division	available time	Waterproof?	heart rate	ECG (electrocardiogram)	respiratory rate	skin temperature
detail	~72 hours	IP67	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

## Solution Configuration

- Dashboard
- Monitoring by ward
- Emergency alert window
- Emergency situation history inquiry
- Patient Details
- Central monitoring for professionals

## Value Proposition

- 24-hour real-time monitoring  
Enhancing patient safety
- Medical staff  
Improving work efficiency
- Building a Hospital Revenue Model through the Number of Acts
- Improving patient and guardian satisfaction, strengthening hospital competitiveness

# Smart Industry

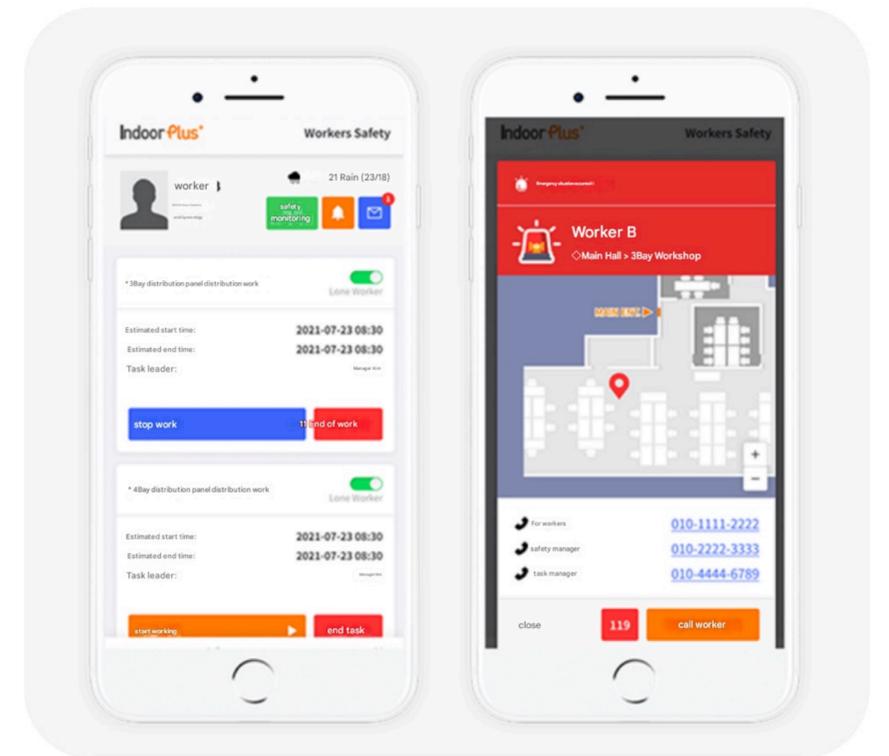
It is a specialized worker safety management solution for industrial risk workplaces such as factories and construction sites, providing integrated safety management such as worker location, biometric data, and personnel status by area/factory. In particular, it boasts highly accurate scalability while drastically reducing hardware costs and installation time with an innovative smartphone-based reception method and a non-porous beacon.



## Key Features

Innovative smartphone-based system dramatically reduces hardware costs and deployment time

- 💡 Increase accuracy and easily expand with a non-perforated, attachable beacon without the need for separate large-scale hardware investment or complex wiring
- 💡 Real-time biometric data verified in the medical field  
Continuously detects key data such as the worker's heart rate and body temperature with monitoring technology, and proactively detects and takes action on health abnormalities even in emergency situations where a worker alone cannot send an SOS signal  
Building a strong safety net



## Solution Configuration



## Value Proposition



**Business Areas**  
IndoorPlus+

# Smart Military

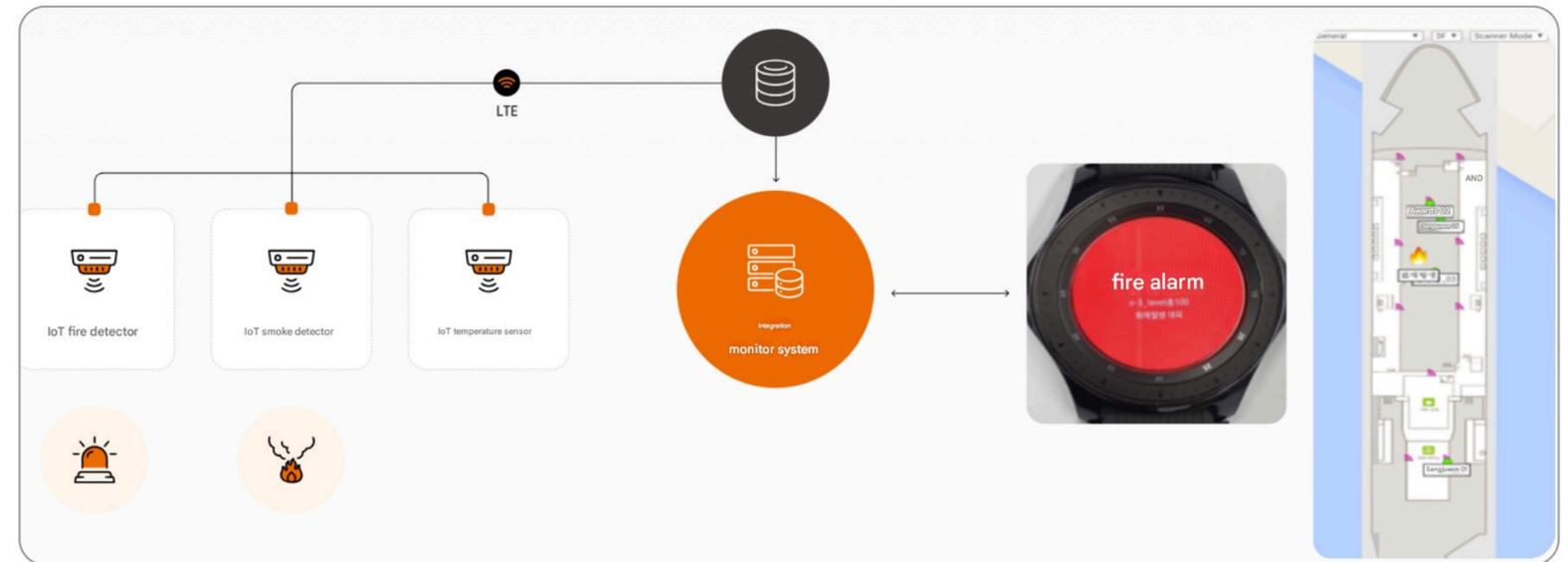
The optimal smart protection system for the safety and efficient mission performance of combat ship crews. It integrates real-time fire monitoring, crew location control, and emergency response to maximize combat power maintenance and ship operation stability.

[ IoT system supplied to Navy Ulsan-class FFX Batch-III 5th and 6th ships ]



### Key Features

Establish a seamless real-time surveillance system by deploying fire, smoke, and temperature sensors in key areas of the ship.  
Send an alarm immediately upon detection of abnormal signs, and link with RTLS (Real-Time Location-Based Service) to identify the location of the fire outbreak area and nearby crew members in real time, and support rapid and precise response.



### Solution Configuration

Establishing a real-time monitoring system	Crew Position Control	On-duty patrol and emergency SOS
Fire detection Detection of temperature and humidity changes Display of fire situation Alarm to designated personnel Transmission of fire video (PTT)	Location history management Combat deployment status Personnel management (duty, entry/exit, etc.)	On-duty patrol using smart terminals and NFC tags SOS function in case of emergency Printing of patrol log

### Value Proposition

24-hour real-time monitoring Enhancing patient safety	Medical staff Improving work efficiency	Time and personnel management by workplace	Multiple workstations can be managed simultaneously
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# VisionPlus+ Overview

Provides on-device AI technology that runs directly on the device without cloud transmission. It is an application that can be run directly on CCTV, and performs various functions such as vehicle number and object recognition, and always guarantees the same high performance regardless of customer infrastructure without expensive GPU servers.



## On-device intelligence

Advanced AI directly processes data from the camera and only saves the results on the server



Intelligent Transport Systems

Special Features

01

Privacy Policy

02

Ensuring reliability

03

Fast response

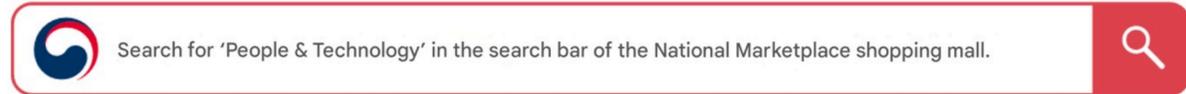
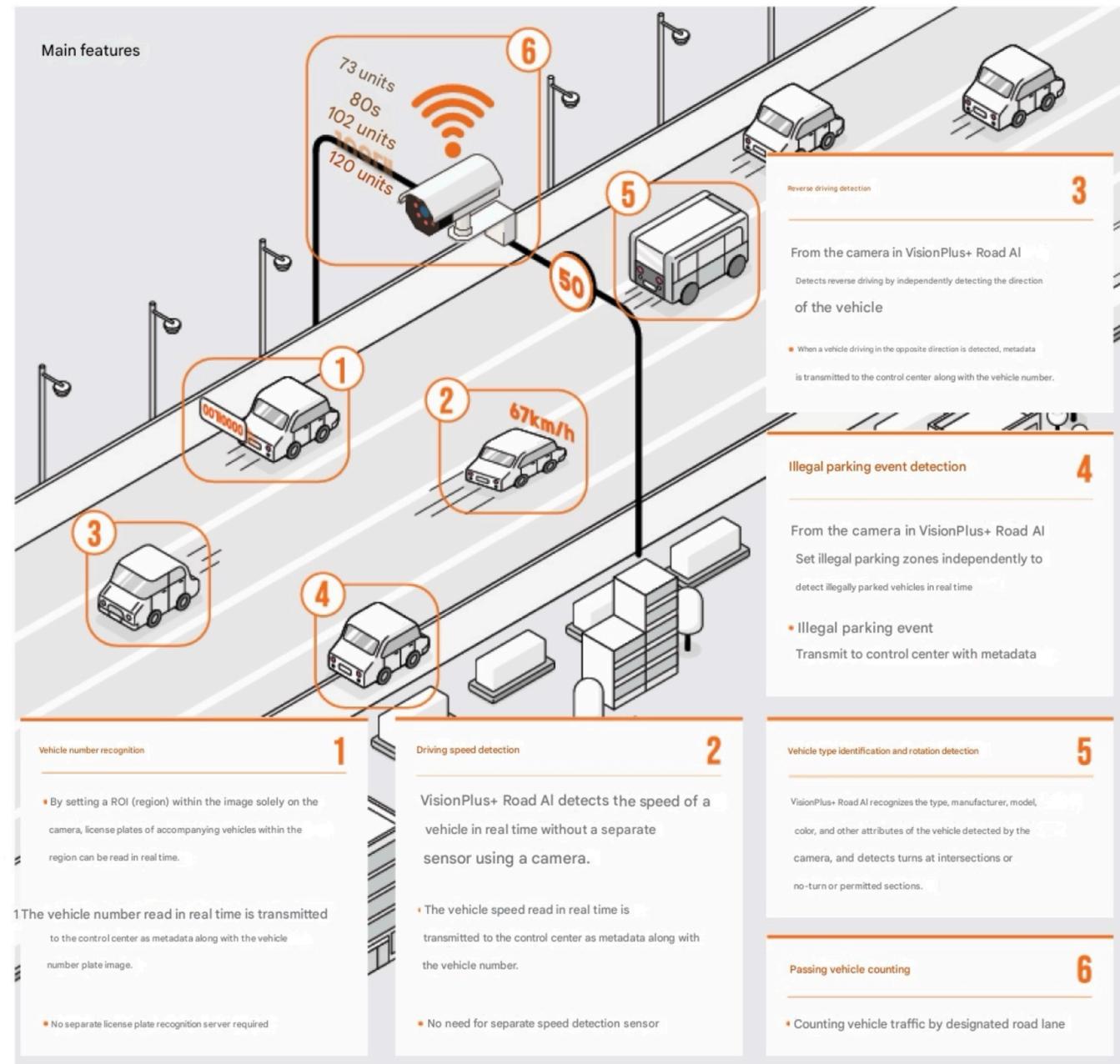
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Ensuring efficiency of IT infrastructure

# Road AI

Simultaneous analysis of vehicle information and static/dynamic status, accurate recognition of the license plate number of all vehicles on the road, and enhanced safety through seamless crime prevention surveillance

## 주요 기능



model name	Main functions	Main features	Derivative model <small>(National Marketplace Comprehensive Shipping Mail identification Number)</small>
PHN-A9001 (Housing Type AI CCTV)	<ul style="list-style-type: none"> <li>On-device AI object detection (vehicle, type, license plate number)</li> <li>On-device AI event detection (traffic volume, driving direction, reverse driving, driving speed)</li> <li>On-device AI APP replaceable</li> </ul>	<ul style="list-style-type: none"> <li>1/1.8" 8MP CMOS Image Sensor</li> <li>4K high resolution 30fps</li> <li>WDR 120dB high performance backlight compensation</li> <li>Low light 0.03Lux/F1.2(Color)</li> <li>Day &amp; Night(ICR)</li> <li>Equipped with long-range IR (illumination light sensor controlled)</li> <li>IR off prevention circuit by headlight</li> <li>LAN (POE support), alarm input/output support</li> <li>Waterproof and dustproof grade 66, aluminum protective case</li> <li>Max60w PoE+ switching hub</li> </ul>	<ul style="list-style-type: none"> <li>VPAC-A9001-01 (25065899)</li> <li>VPAC-A9001-02 (25269880)</li> <li>VPAC-A9001-03 (25269879)</li> </ul>
PHN-A9081R (Bullet Type AI CCTV)	<ul style="list-style-type: none"> <li>On-device AI object detection (people, faces, vehicle objects detection)</li> <li>On-device AI event detection (color, car type, gender, bag, etc.)</li> <li>Provides intelligent video analysis functions (entry, intrusion, loitering, counting, etc.)</li> </ul>	<ul style="list-style-type: none"> <li>1/1.8" 8MP CMOS Image Sensor</li> <li>4K high resolution 30fps</li> <li>IR visibility distance 30M, WDR 120dB compensation</li> <li>Angle of view: 101.4° (wide angle) - 45.5° (telephoto)</li> <li>LAN (POE support), alarm input/output support</li> <li>Waterproof and dustproof grade 66, aluminum protective case</li> </ul>	<ul style="list-style-type: none"> <li>VPAC-A9081R-01 (25080599)</li> <li>VPAC-A9081R-02 (25279447)</li> </ul>

### Main features

- Reduce false alarms and improve control and operational efficiency with deep learning AI-based object detection
- Low dependence on IT infrastructure such as servers, networks, and AI servers for video storage
- Convenient smart search based on attribute values
- Provides high-performance analysis functions with 4K resolution video analysis
- Provides the best shot for the detected object

# Business Areas VisionPlus+

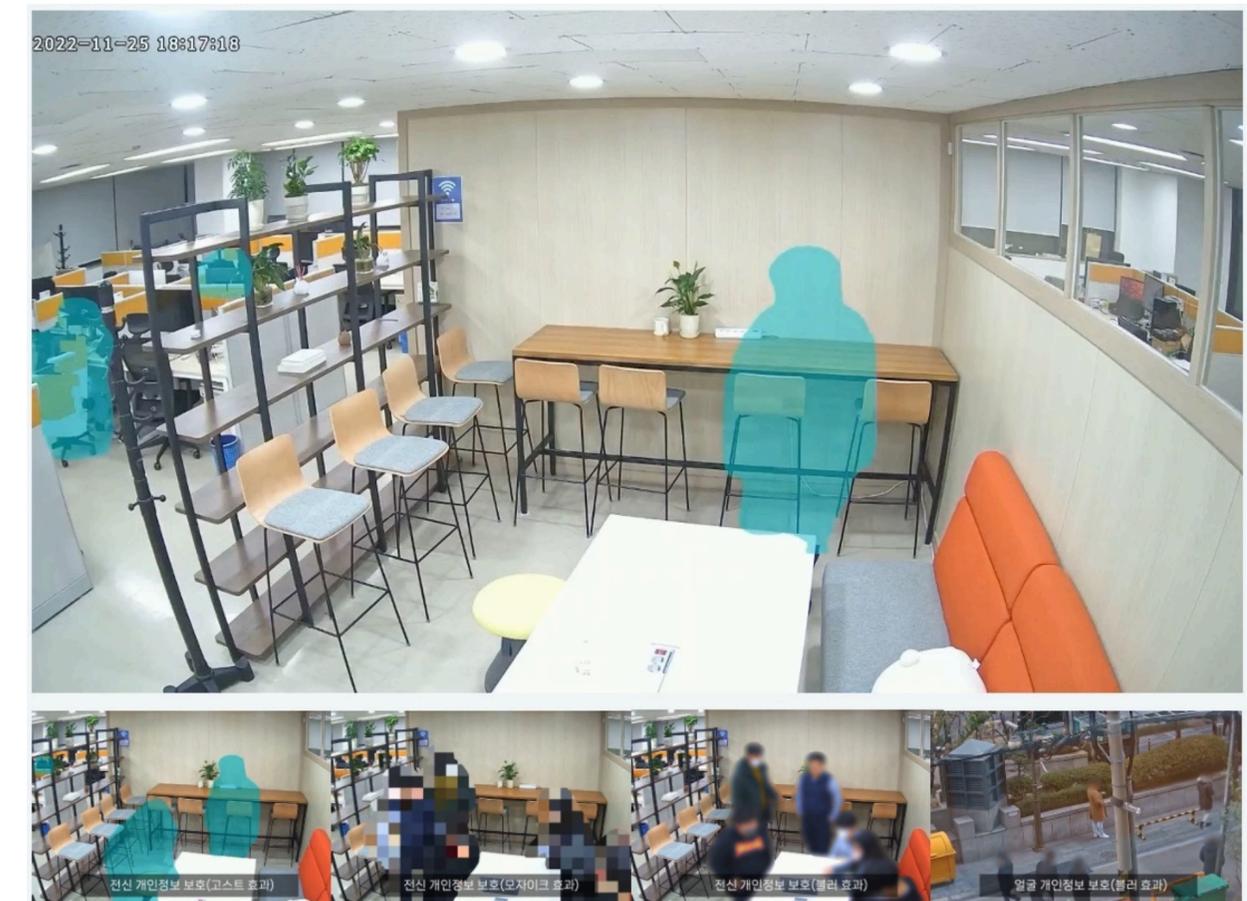
## PriMa

In environments where privacy protection is essential, AI CCTV equipped with PriMa can monitor and mask the face or entire body of a person in the video in real time.

In particular, it perfectly protects the personal information of a person who is not moving with AI deep learning-based technology, and provides original and masked two-channel video at the same time to support flexible and efficient operation.

### Utilizing industrial site safety management solutions

### In environments where privacy is important, masking people in video in real time



# Portal

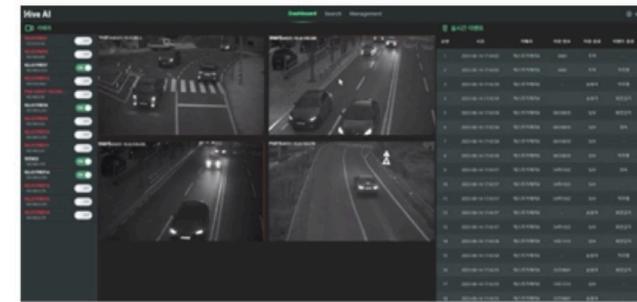
It is a web-based solution that is linked to multiple AI CCTVs, providing convenient administrator accessibility, and It performs powerful functions such as real-time traffic volume, event inquiry/search, video viewer, and camera management through event integration management.

## Key Features

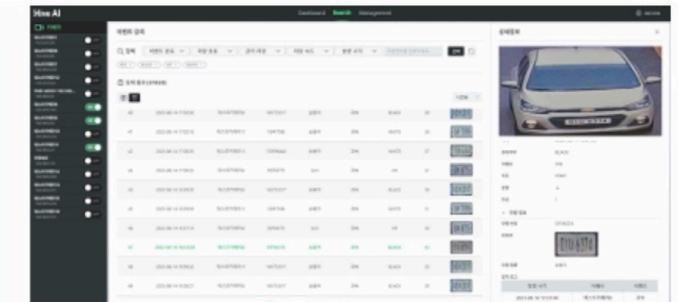
Installed in various places on roads under the jurisdiction of local governments, it measures traffic volume with a single AI CCTV, and manages and monitors roads under its jurisdiction in various ways, such as recognizing vehicle license plates for crime prevention.



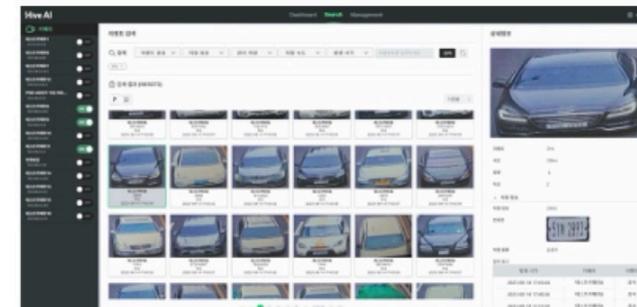
- 💡 Old vehicle notification & search
- 💡 Traffic Analysis
- 💡 Tracking a specific vehicle's movement path
- 💡 Reverse driving surveillance



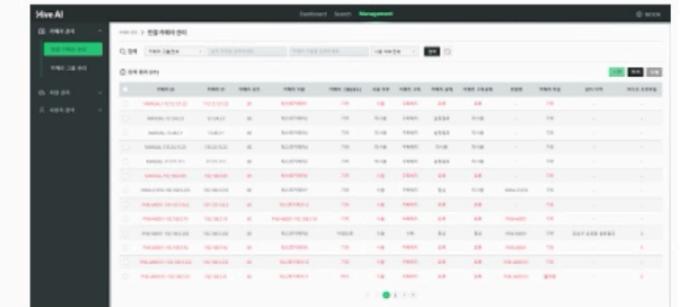
Real-time event integrated monitoring



Integrated search for specific vehicles



Fast integrated search based on attribute values



Integrated camera management

## Solution Configuration

<p><b>Real-time traffic status</b></p> <ul style="list-style-type: none"> <li>#Monitoring traffic volume status</li> <li>#Driving event notifications (speed, reverse driving, parking, etc.)</li> <li>#Specific vehicle event notification (wanted vehicles, old vehicles, etc.)</li> </ul>	<p><b>Event inquiry, search</b></p> <ul style="list-style-type: none"> <li>#Query and search for detected events</li> <li>#Search by time zone and camera location</li> <li>#Search by vehicle characteristics</li> <li>#Search by driving event</li> <li>#Check driving history of a specific vehicle</li> </ul>	<p><b>Real-time video play</b></p> <ul style="list-style-type: none"> <li>#Real-time video play</li> <li>#Display events in real-time video (OSD)</li> <li>#Event video VOD play</li> </ul>	<p><b>Camera Management</b></p> <ul style="list-style-type: none"> <li>#Camera registration management</li> <li>#Camera license inquiry and registration</li> <li>#AI APP batch settings management</li> <li>#AI APP update management</li> </ul>
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# Case Studies



As IoT technology is proven to empower the hospitals to be more productive and safer for both the patients and staff, many new hospitals consider including IoT solutions as a part of their blueprint from the very beginning phase of architectural planning. The purpose of adopting IoT in Yongin Severance Hospital is to improve productivity and user experience who use the service of the hospital and to minimize human error.



### Applications deployed:

- Patient and Staff Location Monitoring
- Asset Tracking
- Medical Refrigerator Temperature Monitoring
- Outpatient Location Monitoring
- Patient Tags with SOS Button
- Mobile App for Nurses: Patient, Asset Location Search
- Alarm for Any Sign of Abnormality

### Why was PEOPLE AND TECHNOLOGY selected?

From the very beginning of the building plan, IndoorPlus+ by PEOPLE AND TECHNOLOGY was considered as the leading RTLS platform. Thanks to the company's partnership with various network AP makers, the hospital chose one of the IndoorPlus+ Enabled network AP to deploy RTLS service within the hospital. PEOPLE AND TECHNOLOGY also have previous experience in providing IoT solutions to many hospitals in Korea, and the accumulated knowledge base in this particular vertical was another key to success in winning the deal.



Ajou University Hospital has applied digitalization to its pressure ulcer management clinical protocol to reduce the incidence of pressure ulcers among inpatients including:

- assessment of pressure ulcer risk
- preventive interventions based on risk levels
- management of patients with existing pressure ulcers.

### Prevention and Intervention Activity Assignment and Alerts:

The system detects changes in patient status, such as transfers (ward movement), post-surgery, or changes in pressure ulcer risk assessment results. It automatically assigns prevention and intervention activities based on the patient's condition and schedules treatment for patients with pressure ulcers, thereby preventing omissions of intervention activities.

### Reduction in Nursing Workload through EMR Integration:

When implementing intervention activities in clinical settings, the system allows for immediate identification, action, and recording of activities via a smartphone. It automatically integrates these activities with electronic medical records (EMR), reducing redundant tasks and easing the nursing workload.

### AI-Based Image Analysis for Pressure Ulcer Detection and Stage Identification:

By sending images of affected areas discovered during regular skin assessments of at-risk patients, the system uses automated AI-based identification to standardize pressure ulcer stage identification, thereby reducing variations in preventive interventions and improving patient safety by lowering the incidence of pressure ulcers.

Application Case of Pressure Ulcer Management Services in a Smart Hospital through Digital Transformation of Pressure Ulcer Prevention and Intervention Activities, Addressing the Three Major Patient Safety Issues in Healthcare Settings.



PnT deployed IoT-based technology and optimization algorithms to automate ward operations at Ilsan Hospital, enhancing the efficiency of medical resource utilization and streamlining processes. By digitalizing asset tracking and automating repetitive tasks like vital signs measurement, we reduced manual errors and workload, leading to faster information sharing and improved patient safety. The solution also established a proactive remote monitoring system for high-risk patients, positioning Ilsan Hospital as a leading example of smart hospital implementation.

“I think the solutions we built (with People and Technology) were very helpful in reducing process lead time by developing automatic data collection without manual recording.”

– SeoyoungLee, nurse at Ilsan Hospital, People in Seoul St. Mary’s Hospital

“Each shift has the task of checking the quantity of medical equipment used in the ward. By looking at the monitor, the quantity and location of medical equipment can be seen at a glance, which has shortened the work time significantly.”

– nurse at Ilsan Hospital, People in Seoul St. Mary’s Hospital



▶ [WATCH THE VIDEO](#)

Note: This video was produced by Catholic University Seoul St. Mary's Hospital/Yonsei University Medical Center/National Health Insurance Service Ilsan Hospital.



**THANK YOU.**



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